

MatchAwards ITO / ICO / IEO Lite Paper (Draft 05-14-2025)

Transforming Small Business Economic Development Through AI, Web 3.0 and Crypto Currency

"...the most common and durable source of factions has been the various and unequal distribution of property."

James Madison
The Federalist Papers

* Some details of this Draft Lite Paper are intentionally omitted or TBD based on Advisory & Community in-put.

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1. Executive Summary

Advanced Internet Technologies, Inc. the (“Company”) or (“AIT”) is a privately held U.S. technology company and datacenter operating since 1995 by U.S veterans and an international team of entrepreneurs. In this **Lite paper** for an **Initial Token Offering (ITO)**, AIT introduces **MatchAwards.com**, a unique social-media, economic development platform with a **core utility** that drives merit-based private sector growth by facilitating government & commercial contract, grant, investment and loan **opportunity transparency**. This is achieved by ensuring opportunity accessibility, ubiquity and accountability for all users, starting with the United States and expanding globally. **Economic health** is critically tied to the Debt-to-GDP ratio, which measures a nation’s ability to manage its debt. With the U.S. ratio now at 123%—nearly double its historical average of 65%—a sustainable path forward requires boosting GDP rather than relying solely on spending cuts or increasing taxes. Even the creation and operation of **DOGE** or the **Department of Government Efficiency** in an effort to reduce this ratio will confront long-standing impediments to spending cuts. **We must both “cut” and “grow”** our way out of the current status quo by transforming opportunities into **wealth creation based on merit**. Simply stated, “the pie” must grow, and the recent regulatory shift in the U.S. with respect to **Crypto sentiment** is encouraging in that regard. Small businesses, (99% of all businesses), the backbone of economic innovation and competition are essential to this solution. By creating higher-paying jobs and driving productivity, **small businesses** strengthen and expand the tax base, as well as the middle class, allowing more individuals and companies to contribute to economic growth and stability without raising the burden on current taxpayers. It is better to widen the tax base as opposed to making it deeper, so as to reduce dependency on a few large entities. MatchAwards **primary utility** is that it empowers small businesses by streamlining access

to **\$2.3 trillion** in government contracts, grants, and interrelated private-sector, cascading opportunities, ensuring they thrive and drive growth.

The **MatchAwards Platform Utility Token (MAPU)**, is the “**FIRST and ONLY**” **Government Spending Token** that is **tied, tracked and tokenized** to U.S. and eventually global government spending with respect to their fiat currencies. Although the MAPU Token has attributes of a Stablecoin, it is much more than a simple tethering mechanism. It bridges the older centralized financial paradigm with the emerging DeFi peer-to-peer paradigm. It is intrinsically tied to this transitional mission and serves as a mechanism to align economic activity with financial and national prosperity through its rich set of utility driven features. Its supply and demand are linked directly to both platform performance metrics and GDP growth, and the success of small businesses by **increasing the number of AI- powered relevant opportunities (Matches)** available to them in real time. As the economy expands, both in the U.S. and globally, and small businesses flourish, token demand increases, reflecting the value of productivity-driven economic health. The token’s distribution is calibrated to incentivize platform utilization, participation and competition in the MatchAwards ecosystem while tying its value to key economic indicators such as the ideal allocation of government resources, beginning with the U.S. stated government **mandate of 23%** of contracts and grants going to small businesses. The **MAPU Token** has several utilities such as access to and paying for premium platform features such as advertising, gamification, advanced matching, ecommerce and more. Moreover, it serves as a **derivative** of available and accessible **opportunity matches** for small business. The **value proposition** is **straightforward** for **MAPU token users**. Unlike many tokens where the business model is based on an artificially manipulated supply and demand, or even an outright fiction, MatchAwards is grounded in a **long term and viable business model**. The more MatchAwards opportunities accessible to small businesses in real time, the higher the probability they will be able to **leverage** those **opportunities into awards** increasing their business growth, revenue, infrastructure investment and job creation. Hence they are directly contributing to **GDP growth**, both in terms of expansion and source contribution, as well as the growth of the platform. While Google uses **searches** and Facebook uses **interests** to drive user engagement and revenue, MatchAwards combines an array of **AI synthesized** behaviors into relevant **matches** between users and opportunities.

The Tokenomics: Simply stated more platform users + more opportunity types = more overall relevant matches = more opportunities = more AI impressions users see = more AI matching ads served = more AI matching ads clicked = more platform growth & utility features = more token value. The MAPU token is a utility token that can be used extensively thorough out the MatchAwards Platform now and into the future for advanced features.

The Business Model and growth rate of the MatchAwards platform is exponential and poised to go viral. The user base and social media followers are global. Steadily growing and current platform user and follower data is available upon request. **AIT** has developed a proprietary **PPC** and **CPM** platform that is **self-service, many-to-many, real time, auction based, key term** and **NAICS** matching that it uses to **monetize** MatchAwards and support it. External advertisers and platform users will be able to use the ad module to promote their organizations, products and services using both fiat currencies and MAPU tokens which will have premium discount advantages over fiat currencies hence encouraging its utility usage in the platform.

Throughout **history**, economists, academics and politicians have emphasized and even debated the interplay between economic growth, monetary and fiscal policy, opportunity distribution, as well as the balance between government regulation and the free market.

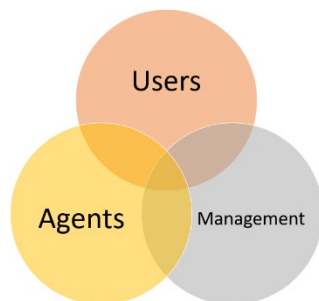
This historical and academic speculation are perhaps what every gardener and farmer recognizes from practical experience. If you pile fertilizer up in one concentrated location, everything immediately beneath it dies and decomposes, and nothing around it grows either because the surrounding lawn or crops are unable to access the needed nutritional resources. Every ecosystem’s distribution of resources, whether economic or organic, must be balanced to prosper. The question has always been “what is the

best way to achieve that balance” and the answer is that it must be the merit based distribution of opportunities.

This **underscores the need for transparent and accessible systems** to allocate and complete for opportunities and resources effectively and efficiently. Small businesses are vital to economic innovation, stability and growth, yet they face significant barriers in accessing the \$2 plus trillion in U.S. federal discretionary spending. Federal mandates aim to allocate 23% of these resources to small businesses, but systemic inefficiencies, fraud, corruption, waste and opaque processes limit equal and merit based access to opportunities. MatchAwards provides a Web 3.0, AI powered Blockchain-based platform that levels the playing field for small businesses. By integrating advanced AI algorithms, Ethereum-based Proof of Stake (PoS) blockchain, and innovative economic tools, MatchAwards enhances visibility or **ubiquity**, **accessibility**, **transparency**, and **accountability** with respect to **opportunities** in federal, state and local procurement including **G2B** (Government to Business), **B2B** (Business to Business), **B2I** (Business to Investor) **B2E** (Business to Employee) interactions and more.

Furthermore, every user in MatchAwards is a **Stakeholder** in the platform based on the **Trifecta Value Proposition** of unfettered access to relevant opportunities, participating in a token referral program, and owning MAPU tokens that appreciate in value based on increased participation and usage by those very same users. The platform offers an unprecedented opportunity for small businesses to engage in procurement processes and to collaborate with one another on a mass yet precise scale while ensuring real-time accountability and sustainable development.

The Trifecta Value Proposition & the MatchAwards Community



In the private sector, commercial organizations typically juggle three primary constituents: customers, employees, and management—each competing for the same limited resources. Customers demand better products and services at lower prices. Employees seek higher compensation and benefits. Management prioritize higher productivity. This inherent competition often creates tension as each group vies for its share of the organization’s value.

MatchAwards disrupts this traditional model by uniting these groups into a single, cohesive **Community** of fully vested

Stakeholders who embody **overlapping roles** as Users, Agents, and Management. This alignment eliminates the friction of competing interests, creating a synergistic **feedback loop** where each role reinforces the others. User-token-holders (Customers & Investors) benefit from superior opportunities and outcomes, Agents (Employees & B2B User Consultants) enjoy increased rewards tied to their B2B consultation engagements with other users and the platform’s overall success, and Management increases productivity KPIs driven by a thriving ecosystem.

MAPU Token Valuation Model Overview

MatchAwards 3.0 has a long history of success. It is preceded by and a continuation of MatchForce.org which is a Web 2.0 version of the Platform adopted by the North Carolina Military Business Center or NCMBC.us on behalf of the state of North Carolina. It has been developed and funded by North Carolina for over 20 years and has a very specific focus. Instead for focusing on a wide range of matching opportunities, it focuses on match and winning Department of Defense Contracts for North Carolina Businesses and has processed \$ Billions of dollars to that effect. Both MatchAwards and MatchForce are powered by GovTide technology developed and owned by AIT, the parent company. Let’s take look at the MAPU token initial valuation model based on its real world utility as a measureable productivity

token which is more than just an idea, but has actually hit first revenue with no outside funding assistance.

1. Development-Backed Value (Asset Basis)

\$13.4 M to develop that MatchAwards platform to date (infrastructure, cash, dev, AI, data, etc.)

- 10M MAPU tokens to be initially issued prior to and during ICO/ ITO/ IEO
- Implied base value:
→ $\$13.4\text{M} / 10\text{M tokens} = \1.34 per MAPU token (minimum floor from book value)

2. User-Based Utility Demand

- 60,000+ registered users and growing
- MAPU token used for:
 - Ad bidding and placements
 - Referrals & reward redemption
 - Premium access / analytics
 - Marketplace transactions
 - Gamified incentives
 - Wrapping with other community tokens
- With even modest usage, MAPU tokens becomes a closed-loop digital currency with real exchange power in-platform

Example: If 10,000 users spend \$10/month in MAPU tokens, that's \$100,000/month in utility demand
→ \$1.2M/year in transactional token velocity

3. Token Supply Management

- Circulating at initial token launch: ~30% (3M – 10M tokens)
- Locked/staked/reserved: ~ 60 to 70%
 - Community rewards
 - Team/Advisor vesting
 - Ecosystem expansion
- Optional buyback, burn, or staking rewards = compression of supply = price support

4. Projected Post-ICO/ITO/IEO Price Range

Model	Price Estimate
Book-value floor	\$1.34
Platform utility + demand	\$1.50 – \$2.00
Scarcity-adjusted (vesting + staking)	\$2.00 – \$2.50
Speculative upside on listing (CEX/DEX)	\$3.00+ (short-term volatility)

5. Exchange Strategy

Not listing immediately and being very selective regarding an exchange(s) avoids:

- Dumping by bots or speculators
- Volatile trading before utility is firmly established
- Dilution of our long-term vision

Listing after utility demand is proven = stronger sustained valuation narrative and token loyalty

The MAPU token derives its value from tangible, real-time platform utility, performance and productivity — not speculative market cycles or social media hype. With over \$13.4M in sunk assets to include datacenter hosting infrastructure services, intellectual property and over \$2 million in cash from the Founder, 60,000+ registered current users at the time of this Lite Paper and growing, and an average range of \$1.00 to \$1.40 MAPU token in-platform exchange rate, token demand is expected to reflect the platform's growth and usage. No **exchange listing** is planned until **platform velocity** reaches defined utility benchmarks **after first revenue**. First revenue been achieved by proof-of-concept ad delivery into the platform. Pre-launch token Airdrops and Community discounted sales will begin in June 2025. The **token launch** will follow once the platform reaches **100,000 users** that must be **both registered and verified** (KYC / KYB).

2. Problem Statement

The current **U.S. Federal Budget** is approximately **\$6.75 trillion** in outflows and **\$4.92 trillion** in inflows with a **\$1.83 trillion** deficit. This highlights the importance of addressing inefficiencies in resource growth and distribution. Let's break down how the U.S. government spends money.

- **Mandatory Spending:** Social Security, Medicare, Medicaid, and other entitlements dominate outflows. There are inefficiencies, but also significant bureaucratic impediments to removing those inefficiencies.
- **Debt Service Spending:** In fiscal year 2024, the U.S. is projected to spend \$892 billion on interest payments on its national debt. This is more than the government is expected to spend on defense and is almost a third higher than what the U.S. spent in 2023.
- **Discretionary Spending:** At **\$2 trillion**, this category presents the greatest opportunity to influence equitable opportunity growth through **contracts** (\$800 billion) and **grants** (\$1.2 trillion).
- **Hidden Spending:** Tax subsidies are delivered through the tax code, rather than the budget. Tax subsidies and expenditures are so large that they now account for a larger share of the budget than discretionary spending. Some are legitimate and some are suspect.

Instrument Granularity: Contracts are generally managed as: Firm Fixed, Time & Materials and Cost plus. Grants are generally: Block, Categorical, Project, Earmark and Formula.

Despite the federal mandate that **23% of discretionary spending** goes to small businesses, systemic failures and corruption impede this goal, undermining economic development, opportunity access, transparency, innovation and accountability. The systemic inefficiencies and corruption prevent these funds from being optimally utilized, highlighting the need for an innovative approach to address this challenge. Transitioning from this macroeconomic view, we must explore the vital role of small businesses as the cornerstone of economic growth, innovation, and resilience.

Small businesses encounter systemic obstacles in both the federal and state procurement landscape, including the following:

- **Lack of Access:** Limited visibility into contract, grant and other opportunities in real time.

- **Corruption and Fraud:** Manipulative practices such as false front set-aside contracting, back-door subcontracting, sole source contracts, and post-award disqualifications.
- **Bureaucratic Complexity:** Red tape that disproportionately impacts small enterprises who simply don't have the time and resources to overcome these obstacles.
- **No Self-Investment:** Small businesses have no comprehensive investment instrument that appreciates because it is tied to their direct participation and success, until MatchAwards.

Revolving Door Industries

These inequities are further exacerbated by the “Revolving Door” of elite players. Major sectors like **Defense, Pharmaceuticals, Energy, and Finance** are dominated by powerful elites who rotate between government and private industry roles. It is no coincidence that many elected officials become wealthy from the same industries they presumably regulate. These entrenched practices lead to uneven and corrupt distribution of contract, grant and other opportunities undermining the spirit of federal mandates and state goals, thus restricting economic opportunity. This syndrome perpetuates fraud, waste and abuse. The Federal and State governments recognize the problem and need for fair, merit based opportunity distribution by classifying HUB Zones, Opportunity Zones, Tier 1 – 3 Counties and Communities that need resource infusion so they do not become or continue to be a burden on the fiscal system. The same applies to programs to deliver resources overseas to U.S. allies. However, initiatives to effectively address these massive inequities and corrupt practices fall flat at execution. The purpose of MatchAwards is to rectify these inequities by empowering small businesses with a transformative AI & blockchain powered, Web 3.0 economic digital platform that both exposes fraud, waste and abuse and provides a pathway to prosperity via access to relevant opportunities in real time.

Consequences for Economic Equity

The revolving door perpetuates systemic inequities, enabling large corporations to dominate federal spending and marginalize small businesses. This distortion undermines the **23% small business target** mandated by law, as well-connected firms monopolize resources meant to invest in small businesses and foster broader economic development.

The systemic diversion of government resources intended for small businesses is one of the most significant barriers to equitable economic growth. Again, to reiterate there are four primary mechanisms that contribute to the diversion of government contracts and grants from small businesses to large corporations and foreign entities, hence concentrating the opportunities and subsequent awards to large corporations and overseas parties that are not necessarily the most qualified.

1. **False Fronts:** Large businesses set up or co-opt small business fronts to secure set-aside contracts or grants. During the pre and post award periods, they sideline any other small businesses.
2. **Back Doors:** Shell small businesses using “who you know” repeatedly win the same contracts or grants, from the same awarding entity or government official, sometimes subcontracting to large corporations directly or indirectly, hence bypassing public oversight.
3. **Sole Source Cloaking:** a non-competitive contract awarded to a single vendor when no other vendor is supposedly qualified that often goes the same vendor using rotating shell LLCs and management, including renewals, to conceal the bias.
4. **Post-Mortem Disqualification:** Small businesses are deliberately disqualified during or after the selection process to favor pre-determined large corporations and their puppet small businesses.

Economic Consequences

The **American Small Business League (ASBL)** estimates that small businesses receive less than **5%** of the total value of federal contracts and opportunities despite claims of meeting or getting close to the 23%

target. This diversion deprives small businesses of **\$10s of billions annually** or more, hampering their growth and innovation. This systemic corruption undermines trust in federal, state and local government institutions and discourages small businesses from participating in the contracting and grant process, perpetuating economic corruption and reducing market competition.

3. Goals and Vision & Purpose

Purpose:

To **create economic liberty** for all and **democratize access** to government and business **opportunities** and drive **merit based economic growth** through the four mechanisms of **transparency, ubiquity, accessibility** and **accountability** of opportunities and awards, using the MatchAwards platform.

Goals:

1. **Equitable & Merit based Economic Development:** Ensure that all small businesses can access the resources and opportunities available for them in real time at no cost.
2. **AI Consulting and Networking:** Empower small businesses with the ability to instantly connect and team with other businesses with overlapping interests on Opportunities and Awards.
3. **Empowered Stakeholders:** Equip businesses with tools to band together and challenge unfair practices and advocate for equitable treatment, transparency and access.
4. **Global Reach:** Begin with U.S. federal and state procurement and scale the solution to international markets encouraging transnational platform engagement.
5. **Transparency and Accountability:** Utilize platform reporting of Award distribution and blockchain to provide an immutable record of procurement and award processes, partner/ teaming agreements, and the tools for small businesses to contact and hold elected officials accountable, as well as the legal resources to remedy corruption.

Vision:

Small Businesses: What is the Economic Engine that powers innovation? Small businesses are more than contributors to GDP; they are engines of innovation, resilience, and community development. With **34.8 million small businesses** representing **99% plus** of all businesses in the U.S. employing 61.7 million people, they represent nearly half of the private workforce and are responsible for 62.7% of net job growth since 1995. Small businesses have fewer than 500 employees are of the launch pad of the American Dream. That garage start-up could be the next big thing. Some small businesses that made it big include Walmart, KFC, Hewlett-Packard, Starbucks, Mattel, Subway, Facebook, Google, Walt Disney and many more. The vision and tenacity of the founders of these companies are the wellspring of economic growth and prosperity that drive the U.S. economy.

Small businesses form the backbone of the U.S. economy and are vital to job creation and innovation:

- Comprising **34.8 million entities**, the majority are one person enterprises that account for nearly **46.4% of private-sector employment**.
- From 1995 to 2021, they generated **62.7% of all net job growth**, solidifying their role as drivers of prosperity.
- Despite their small size, their collective contribution exceeds **\$16.2 trillion in annual revenue**, representing a significant portion (over half) of U.S. GDP.

Startups and Economic Dynamism

The **Census Bureau** confirms that most new businesses are small startups, reinforcing their role as incubators for innovation and resilience. However, over **80% of small businesses** operate with fewer than **five employees**, underscoring their vulnerability to external challenges like resource access and systemic inefficiencies in federal funding.

MatchAwards Irregular Spending Search Tool to Empower Users

The MatchAwards Irregular Spending Search Tool is a platform module that allows anyone to search for government purchase orders, grant and contract awards, and more using a custom AI that identifies **“government spending irregularities”** such as obfuscated names and addresses, grant award anomalies, excessive dollar amounts, sole source contracts that are not “skill set limited” - and more. This **transparency and accountability feature** is important because it **empowers users** to use their niche expertise and experience to identify opportunities that they are eligible to receive but have not.

Purpose:

The **MatchAwards platform** purpose is designed around a set of **core features** that **work cohesively to provide users** with a transparent, efficient, and equitable ecosystem **for accessing resources** such as federal & state contracts, grants, loans, private venture capital as well as B2Business, B2Employee and B2Investor opportunities. The B2I investors are investors who “match” to existing business users in the platform and are free to connect with them to explore opportunities. They are not investors in the MatchAwards platform. These features leverage advanced AI, Blockchain and Web 3.0 technologies to address systemic challenges, empower users, and foster sustainable economic development by providing users with matching opportunities to their user profiles.

a. Ubiquity of Opportunities

Overview:

MatchAwards aggregates all available federal, state, and local contracts, grants, loans and other opportunities into a centralized database, using best efforts to ensure no opportunity is missed. It also includes many opportunities and AI generated sub-opportunities vital to small businesses to include employment, loans and scholarship opportunities. This comprehensive approach levels the playing field for small businesses, non-profits, and other stakeholders by making all opportunities universally accessible. Small businesses users do not need to search and sift for relevant opportunities in dozens of disparate places. Rather MatchAwards brings the opportunities and awards in real time to the users.

How It Works:

- **Aggregated Data Sources:** The platform, like a search engine, pulls and crawls data from government procurement systems, contract and grant portals, loan aggregators, Job boards, local economic development organizations (EDOs) and more.
- **Intelligent Categorization:** Opportunities are sorted by industry, size, geographic location, and eligibility criteria, making it easier for users to find relevant opportunities.
- **Dynamic Updates:** Real-time syncing ensures the database is always current, eliminating the risk of outdated or expired listings.
- **Monetization Strategies:** The platform uses a proprietary, real-time bidding, many-to-many, self-service PPC advertising module that serves precision ads to users based on exact “matches” to their profile and “search selections” in their user dashboards. There is also a marketplace and

gamification mechanism to drive user engagement with the platform, and a Marketplace for ecommerce transactions using both the MAPU token and fiat currencies.

b. Real-Time Access

Overview:

Timing is critical in government procurement. MatchAwards ensures users receive immediate notifications about opportunities that match their profiles, enabling them to act quickly and decisively.

How It Works:

- **AI-Powered Matchmaking:** Machine learning algorithms analyze user profiles, past performance, and stated preferences to deliver highly relevant matches.
- **Instant Notifications:** Users receive alerts via email, SMS, and in-platform notifications the moment new opportunities align with their interests.
- **Continuous Learning:** The system refines its recommendations based on user behavior, such as the types of opportunities they pursue or decline.

c. Transparency

Overview:

MatchAwards uses proprietary matching, AI and blockchain technology to create a transparent and tamper-proof record of the entire procurement lifecycle, from opportunity listing to award and execution. This transparency builds trust and accountability among all stakeholders.

How It Works:

- **Immutable Records:** Every transaction, award, and action is or will be recorded on the Ethereum blockchain, ensuring data cannot be altered retroactively.
- **Award Visibility:** Users can see who has competed for and won awards, providing valuable insights into competition, teaming and subcontracting opportunities and trends.
- **Public and Private Views:** While some data remains public for transparency, sensitive user data is protected through encrypted access controls.

d. Accountability

Overview:

MatchAwards provides tools for users to challenge discrepancies in the procurement process and hold decision-makers accountable. By combining user AI advocacy features with data-driven insights, the platform empowers businesses to demand equal and fair treatment.

How It Works:

- **Auditing Tools:** Users can generate reports on award trends, competition statistics, and regional fund allocations, using the built-in
- **Discrepancy Reporting:** Built-in functionality allows users to flag irregularities, such as suspected fraud or failure, repetitive sole source contracts and more, to meet the 23% small business mandate.

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